An operating turnaround backed by patient capital

Managed IT • Cybersecurity • On-site and remote support • Technical services

C$13.44M

FY2026 consolidated revenue

~C$1.36M

Related-party debt under a three-year principal repayment standstill

C$409K

Related-party debt carrying 0% interest

Our investment thesis

01 Improving operations

We reduced our operating loss to C$21.9K in FY2026, from C$403.9K in FY2025.

02 Established service platform

We serve Canadian and US SMEs with IT support, cybersecurity, recurring contracts and technical staffing.

03 Committed insider support

Our CEO and related-party lenders have agreed to defer principal repayment for three years.

04 Multiple growth paths

Recurring managed services, AI-enhanced client offerings and the recovery of our technical services business.

FY2026 operating improvement

C$13.44M

Revenue, up approximately 11% year over year

(C$21.9K)

Operating loss, compared with (C$403.9K) in FY2025

(C$22.5K)

Cash used in operations, compared with (C$675K) in FY2025

FY2026 gross profit: C$3.42M | EBITDA: C$6.5K | Adjusted EBITDA: C$101.9K

EBITDA and Adjusted EBITDA are non-IFRS measures. See the reconciliation in the appendix.

Our financing: patient related-party capital

C$950,000

Loan from our CEO and largest shareholder. Interest continues to be paid. Principal repayment is deferred under a three-year standstill.

C$408,954

Other related-party loans, carrying 0% interest. The full principal is deferred under the same three-year standstill.

Total related-party debt: C$1,358,954 • Reflects the October 2026 debt conversion

Insider alignment and creditor support

~85%

Share of related-party debt in which our CEO holds a direct or indirect economic interest, including a 50% interest in the other related-party loans.

3-year principal standstill

No principal will be repaid on the CEO loan or any other related-party debt for three years. Interest on the CEO loan continues to be paid.

Our largest shareholder is also our largest creditor, aligning lender and shareholder interests.

What this structure means for shareholders

Reduced near-term principal pressure

We can direct available cash to operations and growth rather than related-party principal repayments.

Low-cost capital

Approximately C$409K carries 0% interest, lowering annual financing costs compared with commercial borrowing.

Alignment with common shareholders

Our largest shareholder has significant capital committed as both an equity holder and a lender.

Clear, ongoing obligations

The debt remains outstanding and interest on the CEO loan continues to be paid. We report these obligations in our quarterly filings.

Growth opportunities and priorities

Managed IT & cybersecurity

We are expanding recurring SME support contracts, adding cybersecurity services and strengthening client retention.

AI-enabled client engagement

We use service history and CRM insights for targeted cross-selling and proactive service.

ClientCare + Nerds On Line

We are integrating on-site and remote support for SOHO and residential clients.

NOS Technical Services

We are rebuilding staffing revenue as government funding returns, while broadening our client base.

How we will measure progress

Profitability

Sustained quarterly operating profit and positive cash flow.

Recurring revenue

Growth in managed-services contracts, client retention and cybersecurity adoption.

Capital discipline

Prudent management of cash, debt and financing costs, reported quarterly.

Transparency

Clear disclosure of related-party terms, insider interests and share capital.

Summary

Operating progress + aligned, patient financing + recurring-service growth opportunity

Nerds On Site is focused on sustained profitability, supported by C$1.36M of related-party debt under a three-year principal standstill, of which approximately C$409K is interest-free.

Please refer to our financial statements and MD&A on SEDAR+ for a full discussion of liquidity, financing requirements and risk factors, including going-concern disclosure.

Appendix: notes and forward-looking information

Sources: Consolidated financial statements for the year ended May 31, 2026; related-party balances and terms from company records.

Non-IFRS measures: FY2026 EBITDA = operating loss (C$21,908) + depreciation C$8,789 + right-of-use asset amortization C$19,616 = C$6,497. Adjusted EBITDA = EBITDA + non-cash stock-based compensation of C$95,440 = C$101,937. These measures have no standardized meaning under IFRS and may not be comparable to measures used by other issuers.

Related-party debt of C$1,358,954 reflects the August 31, 2026 balance of C$1,458,954, less C$100,000 converted in October 2026.

This presentation contains forward-looking information, including statements about profitability, growth and financing. These statements reflect current expectations and are subject to risks and uncertainties that could cause actual results to differ materially. Readers should not place undue reliance on them. Nerds On Site undertakes no obligation to update them except as required by law. This presentation is for information only and is not an offer or solicitation to buy or sell securities.