

FISCAL 2026 AUDITED INVESTOR PRESENTATION

Record Revenue. Near Operating Breakeven.

A stronger platform for profitable growth, recurring services and disciplined expansion.

FY2026 AUDITED RESULTS - YEAR ENDED MAY 31, 2026

CSE: NERD | OTCQB: NOSUF

Investor presentation - September 2026 - CAD unless noted

FY2026 AUDITED SCORECARD

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Growth and operating discipline moved together in Fiscal 2026

\$13.439M

Revenue

+11% YoY

\$3.421M

Gross Profit

+5.5% YoY

\$(21.9K)

Operating Loss

95% improvement

\$(22.5K)

Operating Cash Used

\$652.5K improvement

\$3.32M SG&A

Down 10% from \$3.67M; approximately 25% of revenue versus 30% in FY2025.

\$(221K) Net Loss

Net loss attributable to common shareholders improved 52% from \$(463K).

\$221K Cash

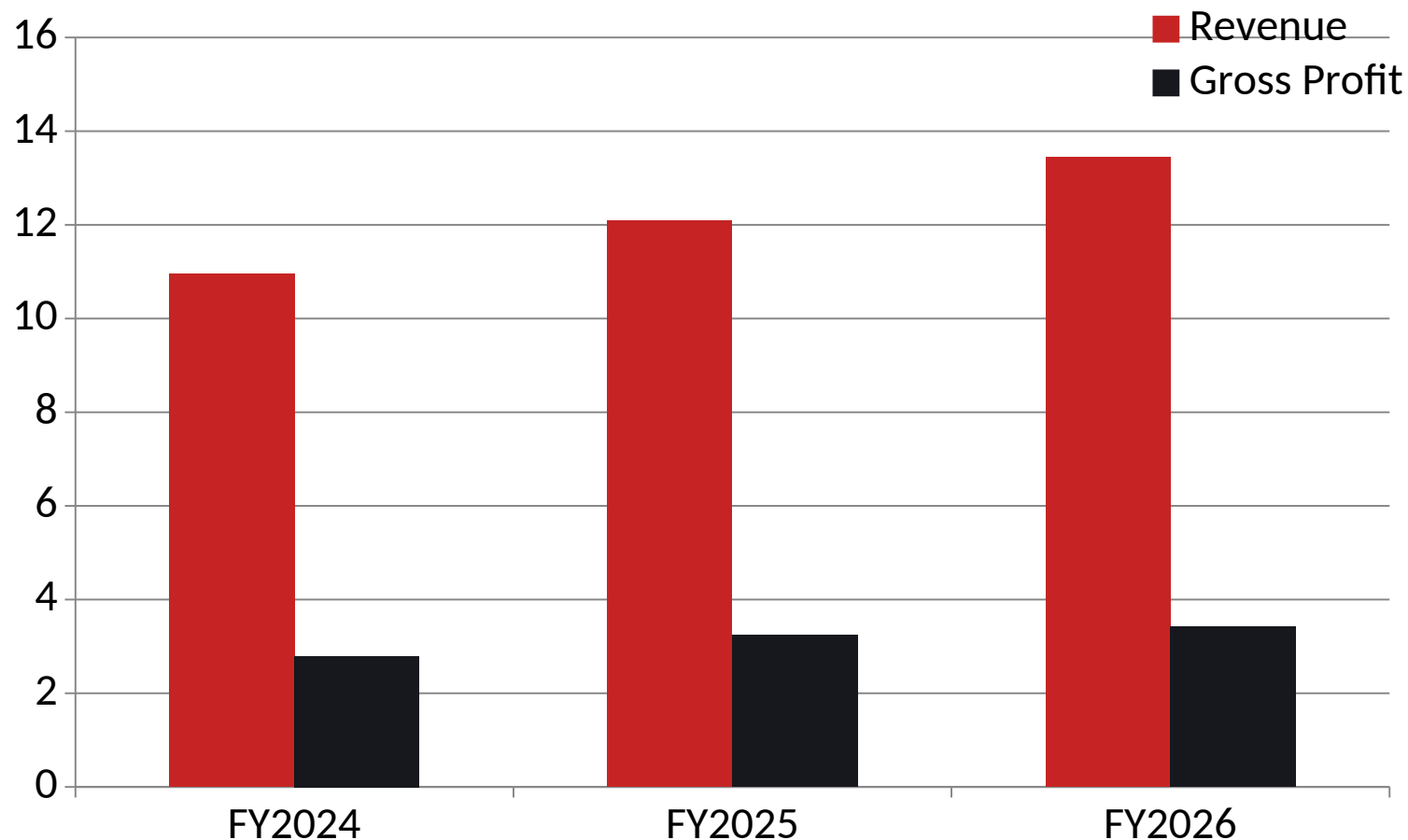
Year-end cash increased from \$161K at May 31, 2025.

FY2026 demonstrates materially better operating leverage: higher revenue, lower SG&A, near operating breakeven and almost neutral operating cash usage.

THREE-YEAR GROWTH TRAJECTORY

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Revenue +23% and gross profit +22% from FY2024 to FY2026



+23%

Revenue growth FY2024 -> FY2026

+22%

Gross profit growth FY2024 -> FY2026

\$13.44M

Record FY2026 revenue

OPERATING TURNAROUND

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FY2026 sharply reduced the gap to sustainable profitability

AUDITED OPERATING LOSS

95%

IMPROVEMENT

\$(403,930)

->

\$(21,908)

FY2025



FY2026



near operating breakeven

OPERATING LEVERAGE

11%

Revenue growth

10%

Lower SG&A

25%

SG&A / revenue
vs. ~30% FY2025

Higher revenue + lower overhead = operating leverage

FY2026 was not simply a growth year - it was a fundamental improvement in the economics of the business.

Operating cash usage was nearly eliminated in FY2026

\$(675K)

 $\rightarrow$

\$(22K)

+\$652.5K

FY2025



FY2026



~97% reduction in cash usage

\$161K



\$221K

May 31, 2025

May 31, 2026

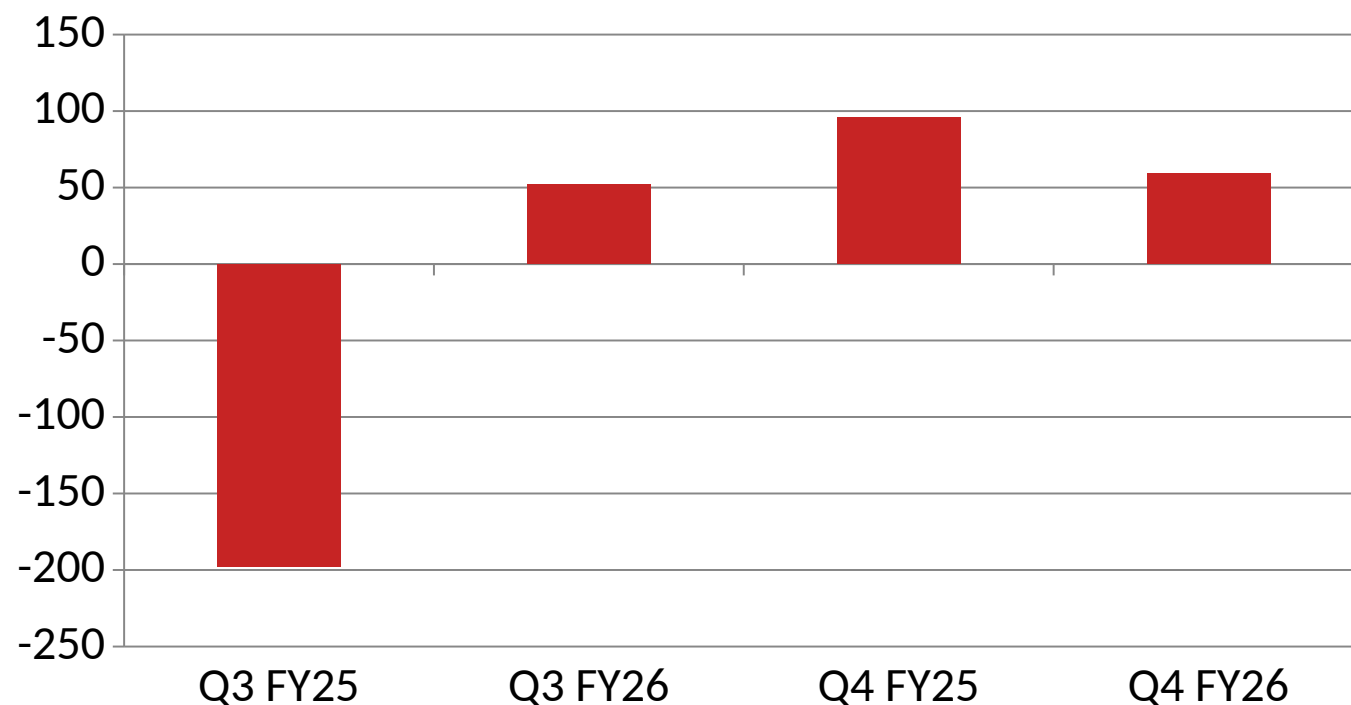
NERD grew revenue 11% while almost eliminating operating cash burn.

THE SECOND-HALF INFLECTION

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Two consecutive profitable quarters closed Fiscal 2026

Profit (Loss) attributable to common shareholders (\$000)



\$6.65M

Combined Q3 + Q4 FY2026 revenue

+\$111K

Combined attributable profit

+\$214K

Approx. improvement vs. comparable FY2025 half

WHY NERD NOW?

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Audited FY2026 results strengthen the underlying capital-markets narrative

RECORD SCALE

\$13.44M audited revenue establishes a new company high.

OPERATING LEVERAGE

11% revenue growth alongside 10% lower SG&A.

NEAR BREAK EVEN

Only \$21.9K operating loss for the full year.

CASH DISCIPLINE

Operating cash usage improved by \$652.5K.

PROFITABLE EXIT RATE

Q3 and Q4 both profitable attributable to common shareholders.

MULTIPLE GROWTH VECTORS

Managed IT, cyber, Technical Services, private AI and M&A.

The financing proposition shifts from funding a turnaround to accelerating a business approaching operating self-sufficiency.

ONE PLATFORM. FIVE VALUE CREATION LEVERS.

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The existing operating base can support organic growth and disciplined consolidation

MANAGED IT

Recurring SME services

NOSCYBER

Cybersecurity + data
protection

TECHNICAL SERVICES

Government / enterprise
workforce

PRIVATE AI

Secure AI solutions for
SMEs

M&A

Tuck-in MSP / cyber /
staffing

**Powered by IAAAN operating infrastructure + established Client
relationships**

Strategic objective: increase recurring revenue per Client while using selective acquisitions to add Client relationships, talent, geography and cash flow.

ILLUSTRATIVE \$3M GROWTH CAPITAL PROGRAM

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Blended financing designed to reduce reliance on immediate common-equity issuance

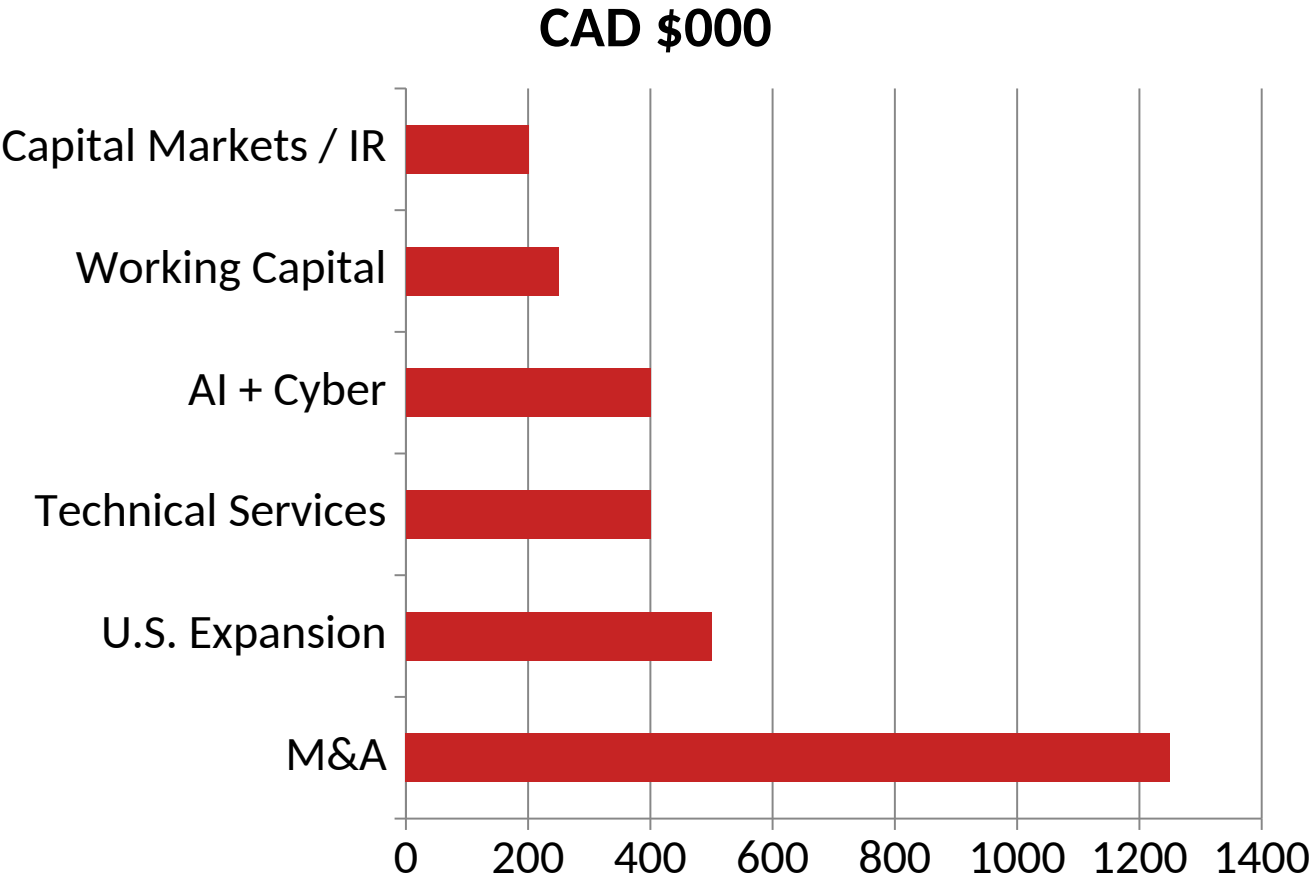
Strategic Equity	\$1.25M	42%
Acquisition / Term Debt	\$0.75M	25%
Seller Financing / Earnouts	\$0.50M	17%
Non-Dilutive / Project Funding	\$0.50M	17%

Audited FY2026 cash-flow improvement strengthens the rationale for a measured growth raise rather than a balance-sheet rescue financing.

DEPLOY CAPITAL AGAINST GROWTH

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Illustrative use of proceeds



\$1.25M

M&A / tuck-in acquisitions

\$1.30M

U.S. + staffing + AI/cyber organic growth

\$450K

Working capital + capital markets

DISCIPLINED M&A, NOT REVENUE FOR REVENUE'S SAKE

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Illustrative acquisition framework

Recurring / repeat revenue

Durable Client relationships

Normalized EBITDA

Cash-generating or clear path

Client retention

Low concentration / strong tenure

Seller alignment

Notes + earnouts where appropriate

Cross-sell potential

Managed IT + cyber + AI

Integration fit

IAAN + centralized functions

Illustrative Target

\$2.0M revenue
\$300K EBITDA

Illustrative Price

\$1.2M total consideration

Illustrative Cash

\$400K at closing + seller note + earnout

FY2027 INVESTOR MILESTONES

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What investors should watch after the FY2026 audited turnaround

1

SUSTAIN PROFITABILITY

Convert second-half FY2026 profitability into durable full-year performance.

2

POSITIVE OPERATING CASH FLOW

Build on FY2026's near-neutral operating cash usage.

3

RECURRING REVENUE GROWTH

Expand managed IT, cyber and technical-services relationships.

4

CAPITAL DISCIPLINE

Fund expansion without disproportionate dilution.

5

M&A EXECUTION

Complete accretive tuck-ins only when economics and integration are compelling.

6

AI COMMERCIALIZATION

Turn private AI capability into Client revenue and differentiation.

THE INVESTMENT PROPOSITION

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Audited FY2026 results establish a stronger starting point for the next phase

RECORD \$13.44M REVENUE

95% IMPROVEMENT IN OPERATING LOSS

\$652.5K IMPROVEMENT IN OPERATING CASH FLOW

+

MANAGED IT - CYBER - TECHNICAL SERVICES - PRIVATE AI - M&A

NERD enters FY2027 with a materially improved operating base and a clearer objective: convert growth and discipline into sustained profitability, stronger cash generation and long-term shareholder value.

NERDS ON SITE INC. - CSE: NERD - OTCQB: NOSUF

IMPORTANT INFORMATION & FORWARD-LOOKING DISCLOSURE

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Prepared September 2026 - All monetary amounts in Canadian dollars unless otherwise indicated.